

# Fiscal Policy, Inequality and the Poor in the Developing World

Nora Lustig

Tulane University

Nonresident Fellow CGD and IAD

National Treasury and World Bank Workshop

*Fiscal Policy and Redistribution in an Unequal Society*

Pretoria, South Africa, November 5, 2014

# When using material in this ppt please cite as:

- Lustig, Nora. 2014. “Fiscal Policy, Inequality and the Poor in the Developing World. Round 1.” *CEQ Working Paper No. 23*, Center for Inter-American Policy and Research and Department of Economics, Tulane University and Inter-American Dialogue, forthcoming.

[www.commitmentoequity.org](http://www.commitmentoequity.org)

## CEQ Teams

### (Year of Survey; C=consumption & I=income)(MWB Version)

1. **Argentina (2009, I):** Nora Lustig and Carola Pessino (CEQ Web Dec 2013) *Public Finance Review*, May 2014, Volume 42, Issue 3
2. **Armenia (2011; I):** Stephen Younger and Artsvi Khachatryan (May 31, 2014; paper)
3. **Bolivia (2009; I):** Veronica Paz Arauco, George Gray-Molina, Wilson Jimenez and Ernesto Yañez (CEQ Web Dec 2013) *Public Finance Review*, May 2014, Volume 42, Issue 3
4. **Brazil (2009; I):** Sean Higgins and Claudiney Pereira (CEQ Web Dec 2013) *Public Finance Review*, May 2014, Volume 42, Issue 3
5. **Chile (2009, I): Jaime Ruiz-Tagle and Dante Contreras (Oct. 25, 2014)**
6. **Colombia (2010, I): Marcela Melendez, Nora Lustig and Valentina Martinez (May 2014)**
7. **Costa Rica (2010; I):** Pablo Sauma and Juan Diego Trejos (February 2014; paper)
8. **El Salvador (2011; I):** Margarita Beneke, Nora Lustig and Jose Andres Oliva (March 11, 2014)
9. **Ethiopia (2010/11; C):** Ruth Hill, EyasuTsehaye, Tassew Woldehanna (Sept. 28, 2014)
10. **Guatemala (2011; I):** Maynor Cabrera, Nora Lustig and Hilcias E. Moran (August 27, 2014)
- 10 **Indonesia (2012; C) :** Jon Jellema and Matthew Wai-Poi (Sept. 9, 2014)
- 11 **Jordan (2010; C) :** Morad Abdel-Halim, Shamma Adeeb Alam, Yusuf Mansur, Umar Serajuddin, Paolo Verme (May 16, 2014)
- 12 **Mexico (2010; I):** John Scott (CEQ Web Dec 2013) *Public Finance Review*, May 2014, Volume 42, Issue 3
- 13 **Peru (2009; I):** Miguel Jaramillo (CEQ Web Dec 2013) *Public Finance Review*, May 2014, Volume 42, Issue 3
- 14 **South Africa (2010; I):** Ingrid Woolard, Precious Zikhali, Mashekwa Maboshe, Jon Jellema (Aug. 25, 2014)
- 15 **Sri Lanka (2009/10; C):** Nisha Arunatilake, Gabriela Inchauste and Nora Lustig (April 8, 2014; paper)
- 16 **United States (2011; I):** Sean Higgins, Nora Lustig, Whitney Ruble and Timothy Smeeding (paper Oct. 2014)
- 17 **Uruguay (2009; I):** Marisa Bucheli, Nora Lustig, Maximo Rossi and Florencia Amabile (CEQ Web Dec 2013)<sub>3</sub>  
*Public Finance Review*, May 2014, Volume 42, Issue 3

# Handbook

- Lustig, Nora and Sean Higgins. 2013. [\*Commitment to Equity Assessment \(CEQ\): Estimating the Incidence of Social Spending, Subsidies and Taxes. Handbook\*](#). CEQ Working Paper No. 1, Center for Inter-American Policy and Research and Department of Economics, Tulane University and Inter-American Dialogue, September.

# Commitment to Equity Assessments (CEQ)

- Accounting Approach: no behavioral, no general equilibrium effects and no intertemporal effects
- Point-in-time
- Mainly average incidence; a few cases with marginal incidence
- Comprehensive standard fiscal incidence analysis of current systems
- Harmonized definitions and methodological approaches to facilitate cross-country comparisons
- Uses income/consumption per capita as the welfare indicator
- Tax shifting assumptions are the standard ones
- Allocators vary => full transparency in the method used for each category, tax shifting assumptions, tax evasion
- Secondary sources are used to a minimum
- [Handbook](#) (Lustig and Higgins, 2013)



CEQ  
COMMITMENT  
TO EQUITY



INTER-AMERICAN  
DIALOGUE



CEQ

ABOUT US

PUBLICATIONS

EVENTS

INDICATORS

NEWS

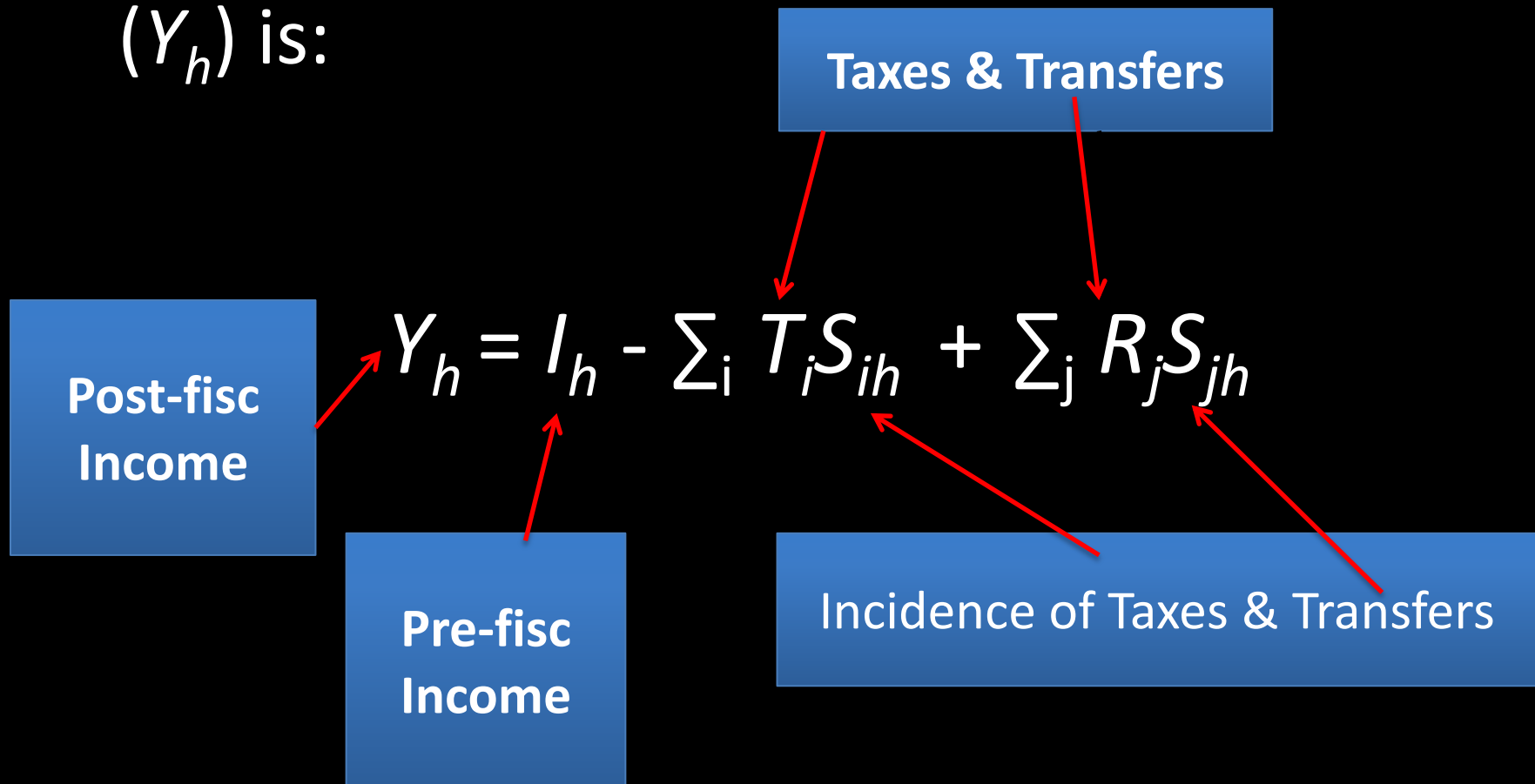


Handbook and  
Diagnostic Questionnaire

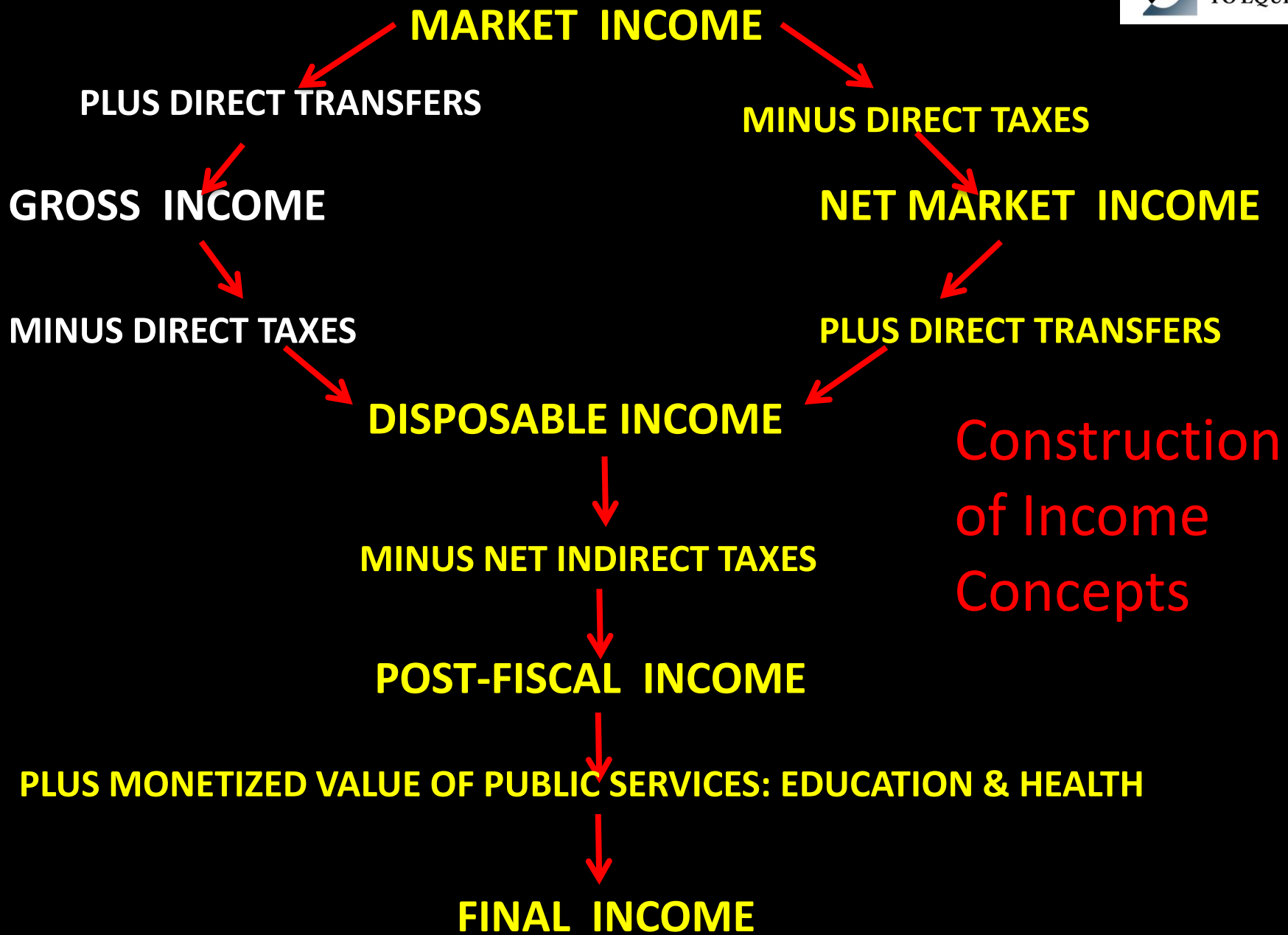
# Basic elements of standard fiscal incidence

- Before taxes and transfers income of unit  $h$ , or  $I_h$
- Taxes  $T_i$ 
  - personal income taxes; contributions to social security
  - consumption and production taxes and subsidies
- Transfers  $R_i$ 
  - social spending: cash & near-cash transfers; in-kind transfers (education and health)
  - consumption and production (agriculture) subsidies
- “Allocators” of tax  $i$  and transfer  $j$  to unit  $h$ , or  $S_{ih}$ ,  $S_{jh}$  (the share of tax  $i$  borne or transfer  $j$  received by unit  $h$ ) => Incidence
- Post-taxes and transfers income of unit  $h$  ( $Y_h$ )

- Post-taxes and transfers income of unit  $h$  ( $Y_h$ ) is:







# Methods to Construct Income Concepts

- *Direct Identification Method*
- *Imputation Method*
  - *Direct (Education and Health)*
  - *Simulation (Direct and Indirect Taxes)*
- *Inference Method*
- *Alternate Survey*
- *Secondary Sources Method*

# Reconciling the Two Economies: Survey Data vs. Administrative Accts.

- What to do when totals in Survey do not match administrative accounts?
- Should imputed values be scaled-down or the rest of the concepts scaled up?

# Contributory Pensions

- Are they a government transfer or deferred consumption and hence part of market income?
    - No consensus
    - Results, especially for poverty, are extremely sensitive
- => Do it both ways

# Importance of Comprehensive Analysis

- Obvious reason: to capture the full effect of the net fiscal system
- More subtle reason: partial assessments of progressivity and regressivity can be misleading
  - => a regressive tax can be equalizing and re-inforce the equalizing impact of transfers

# Lambert's Conundrum

	1	2	3	4	Total
Original income $x$	10	20	30	40	100
Tax Liability $t(x)$	6	9	12	15	42
Benefit level $b(x)$	21	14	7	0	42
Post-benefit income	31	34	37	40	142
Final income	25	25	25	25	100

Source: Lambert, 2001, Table 11.1, P. 278

# Lambert's Conundrum

- The Reynolds-Smolensky (R-S) index for taxes in this example is equal to  $-0.0517$ , highlighting their regressivity.
- Yet, the R-S for the net fiscal system is  $0.25$ , higher than the R-S for benefits equal to  $0.1972$ .
- If taxes are regressive vis-à-vis the original income but progressive with respect to the less unequally distributed post-transfers (and subsidies) income,
  - => regressive taxes exert an equalizing effect over an above the effect of progressive transfers.
- Two renowned studies found this type of result in the US and the UK.

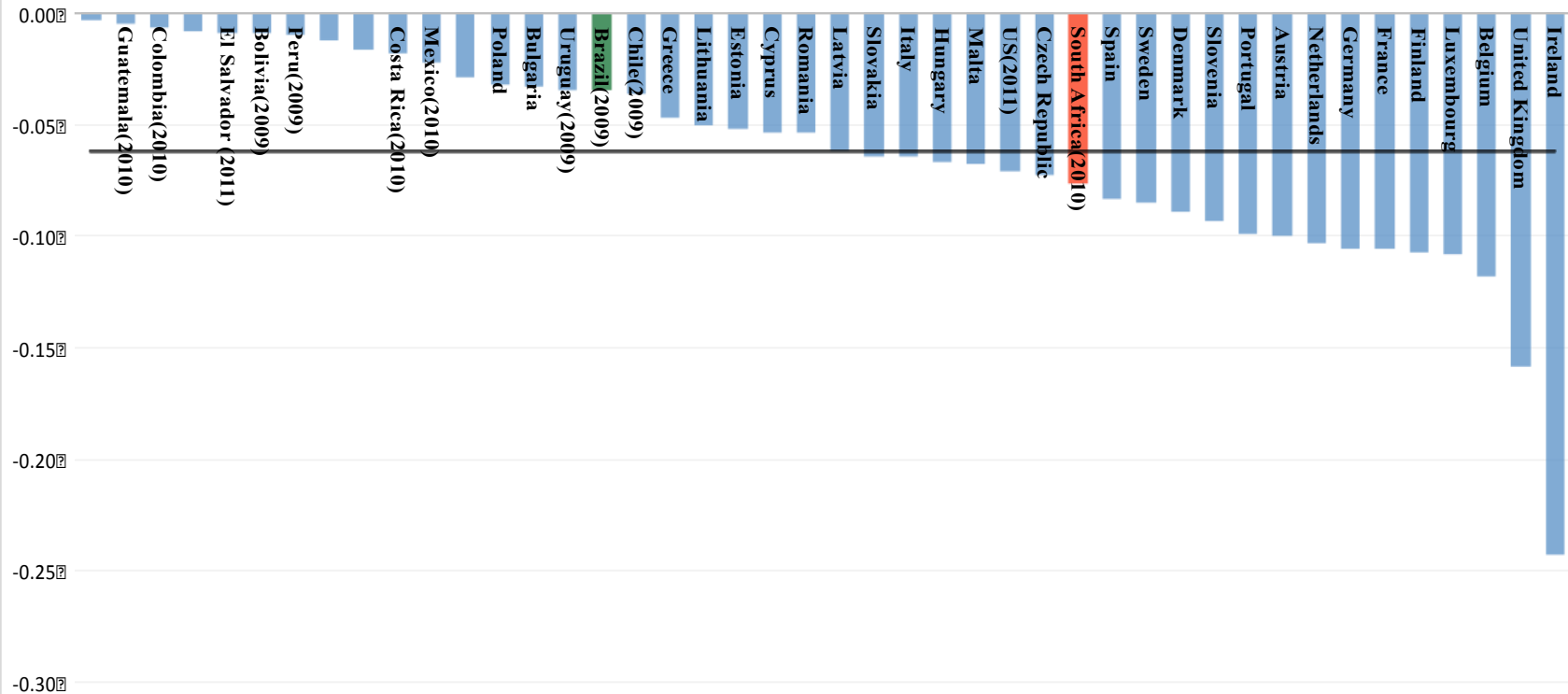
# Results

## Redistribution and Inequality Reduction



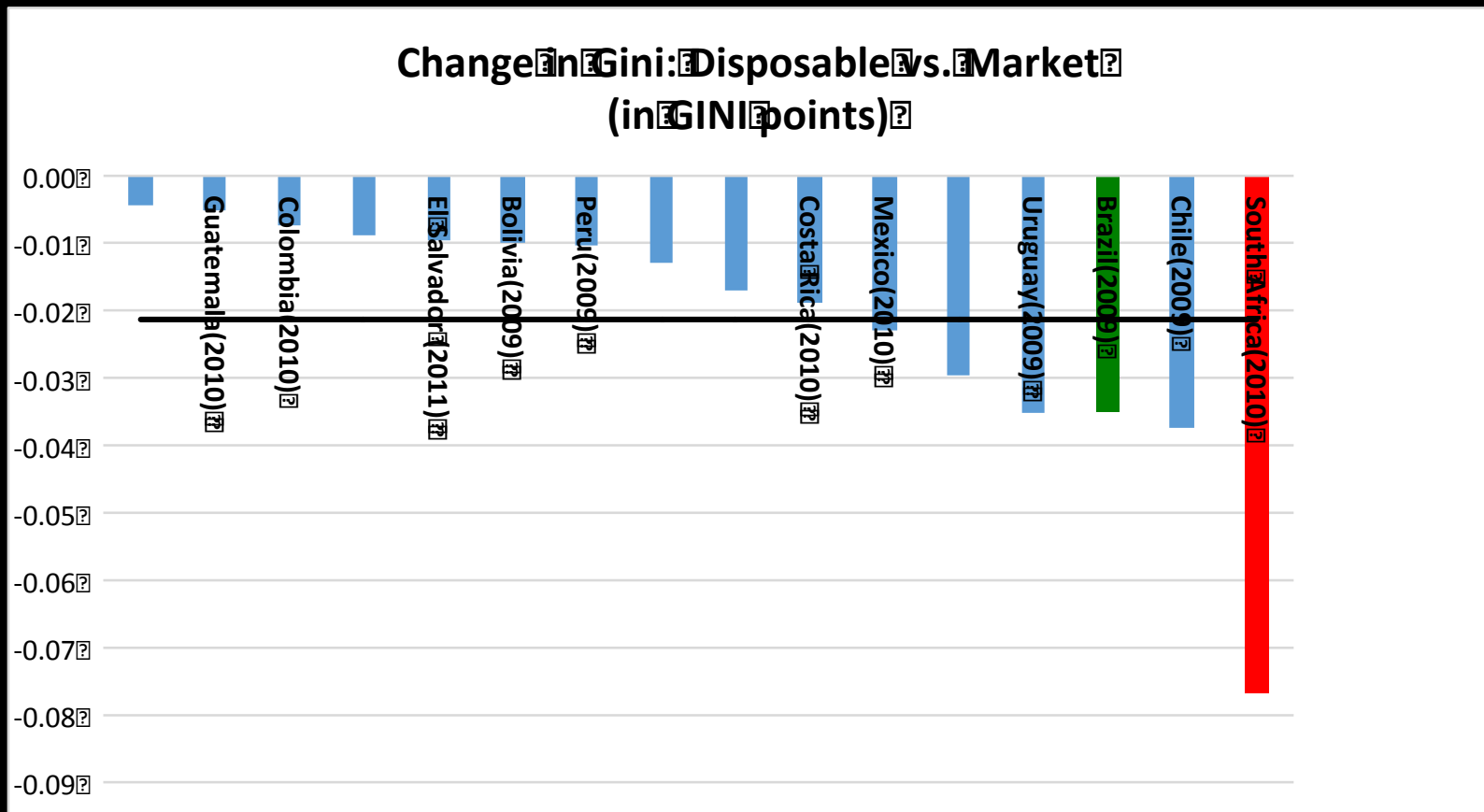
# Redistribution in the rich and developing countries

Change in Gini: Disposable vs. Market  
(in GINI points)



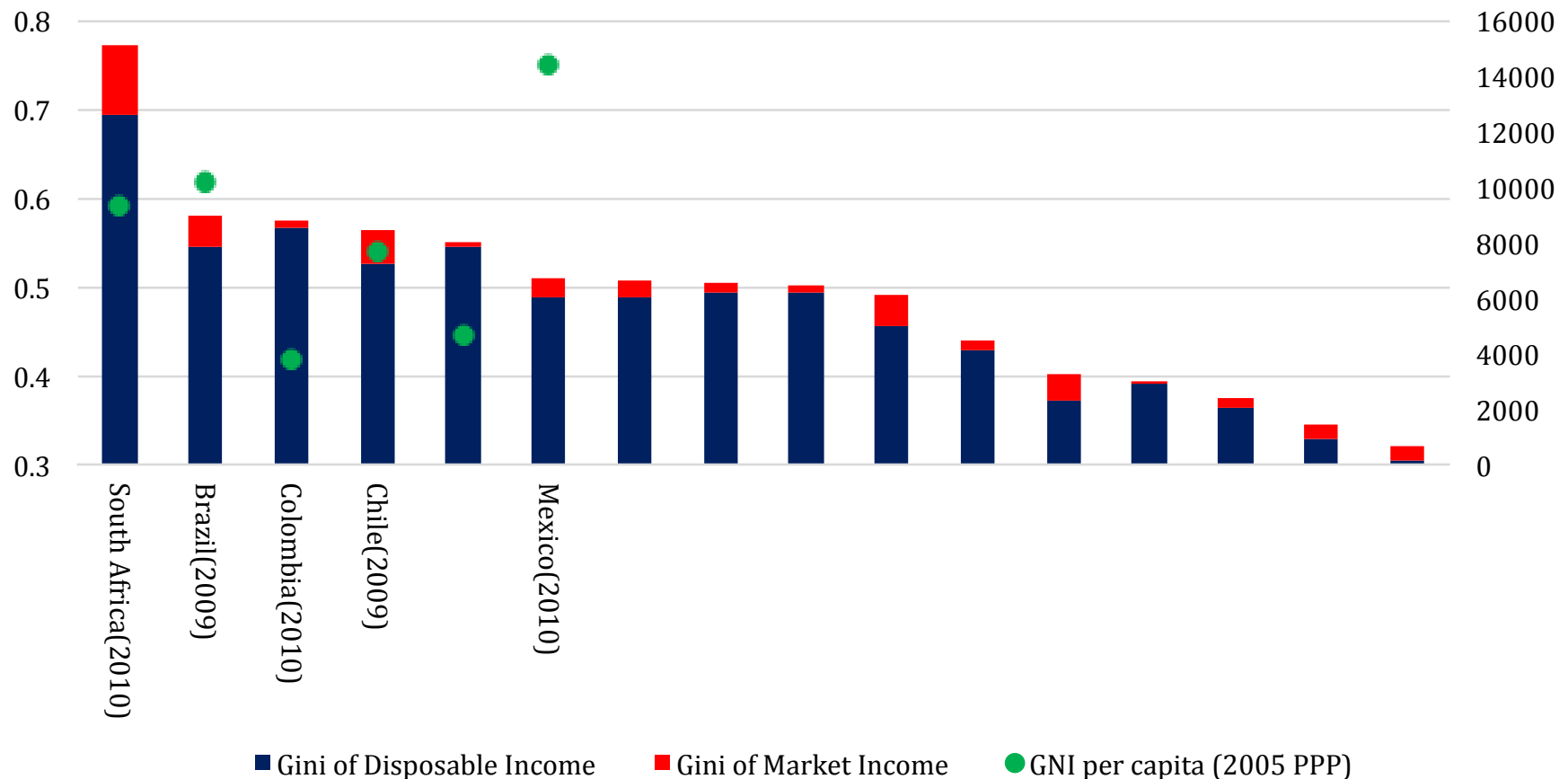
Sources: EUROMOD for EU, Higgins et al. (2014) for US and for CEQ countries see Lustig (2014) and references at the end.  
Note: in these calculations contributory pensions are part of market income and NOT treated as a government transfer.

# Redistribution in Middle and Low Income Countries: CEQ 16

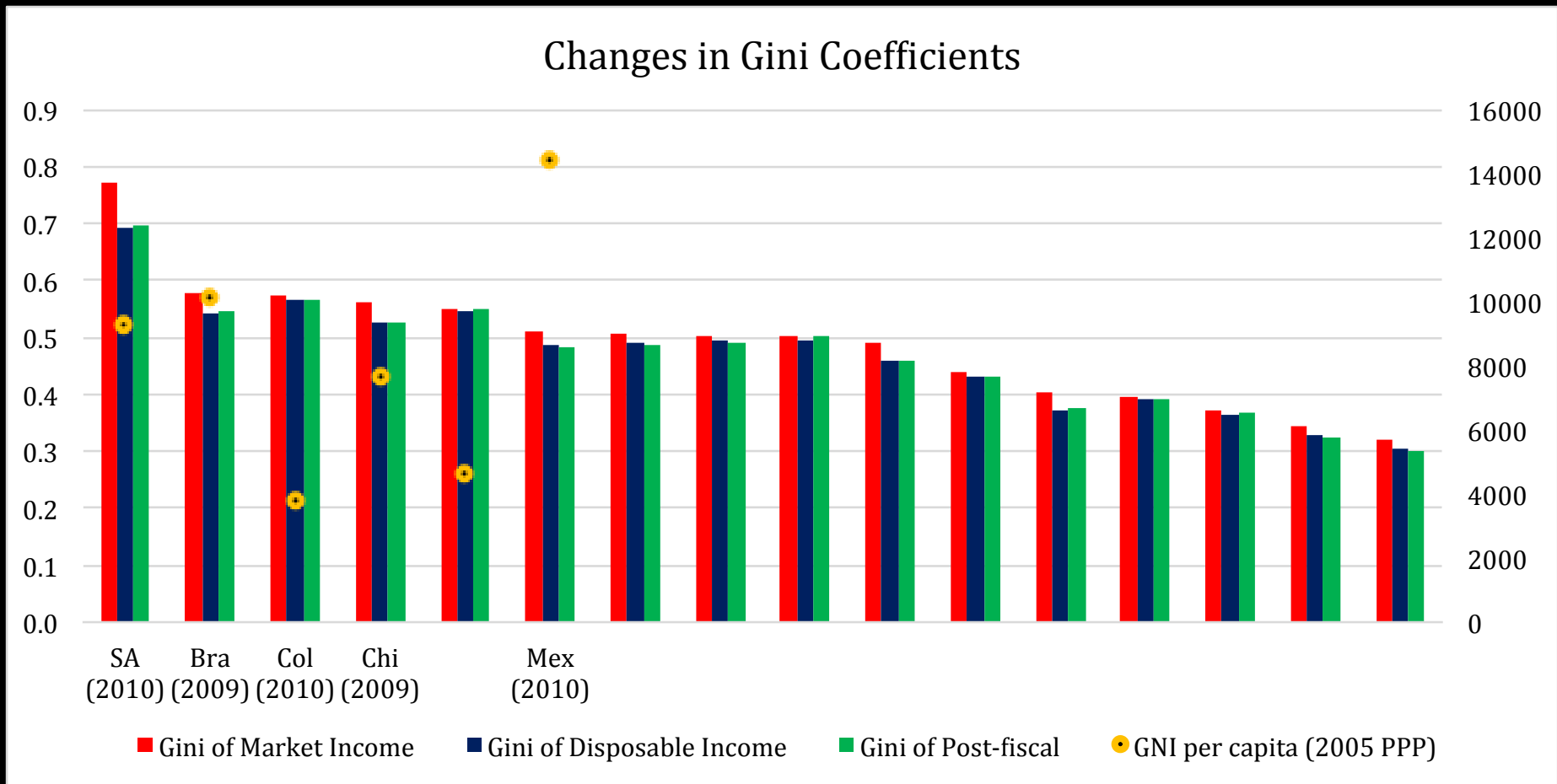


# The impact of direct taxes and transfers on inequality (Gini coefficient): CEQ 16

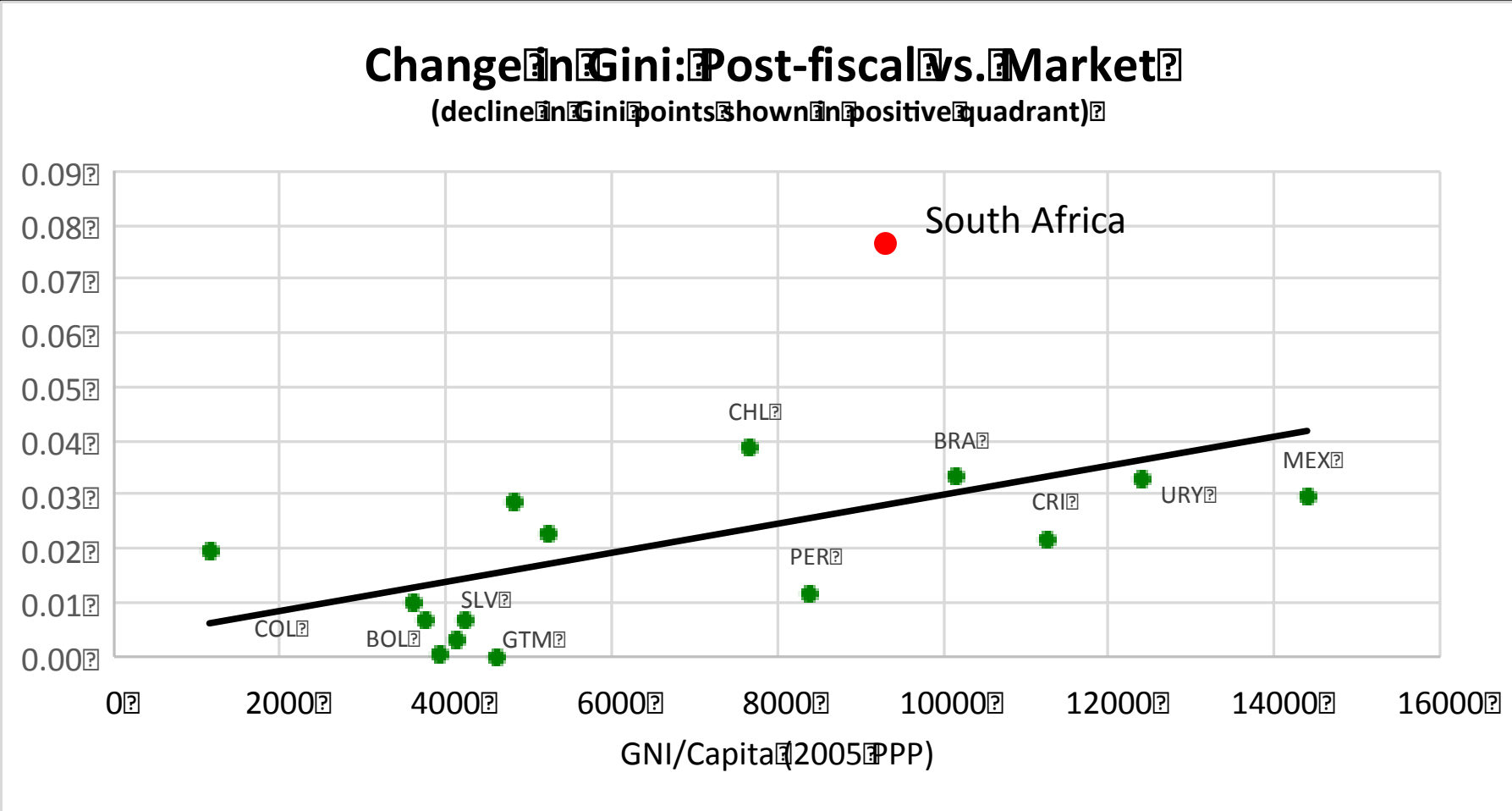
Changes in Gini: Disposable VS Market Income



# The impact of net indirect taxes on inequality (Gini coefficient): CEQ 16



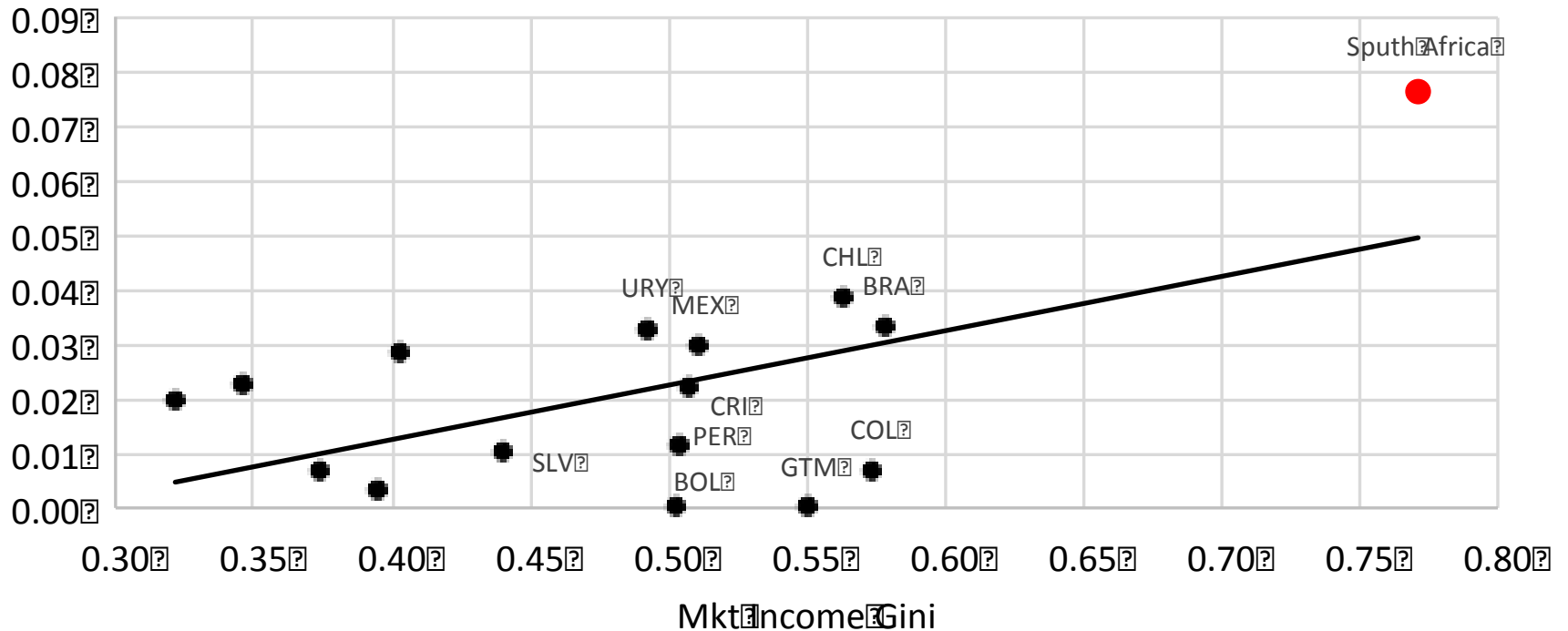
# Lindert's (2006) historical result is also found in cross section: Higher GDP/capita, more redistribution



# However, no Robin Hood Paradox

## And results do not depend on South Africa

Change in Gini points: Post-fiscal vs. Market  
(decline in Gini points shown in positive quadrant)

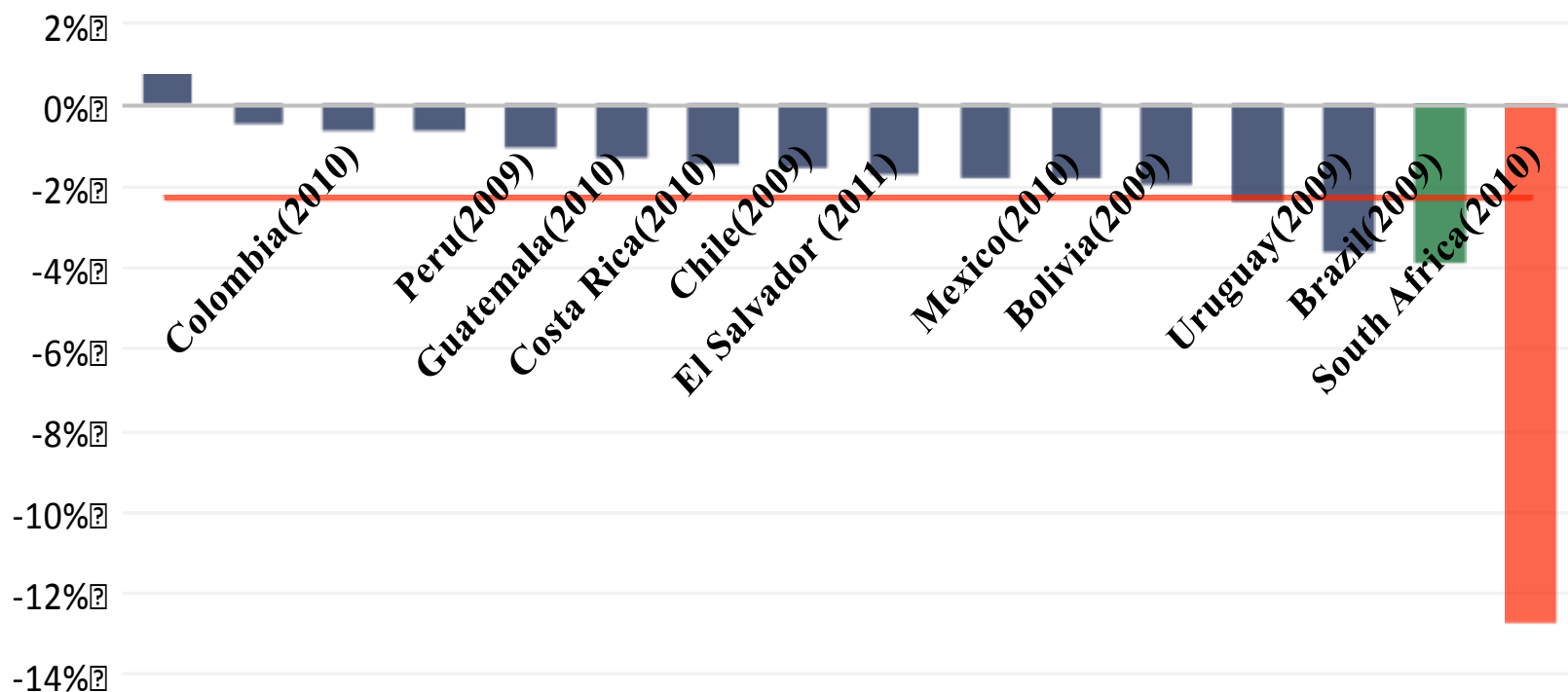


# Results

## Redistribution and Poverty Reduction

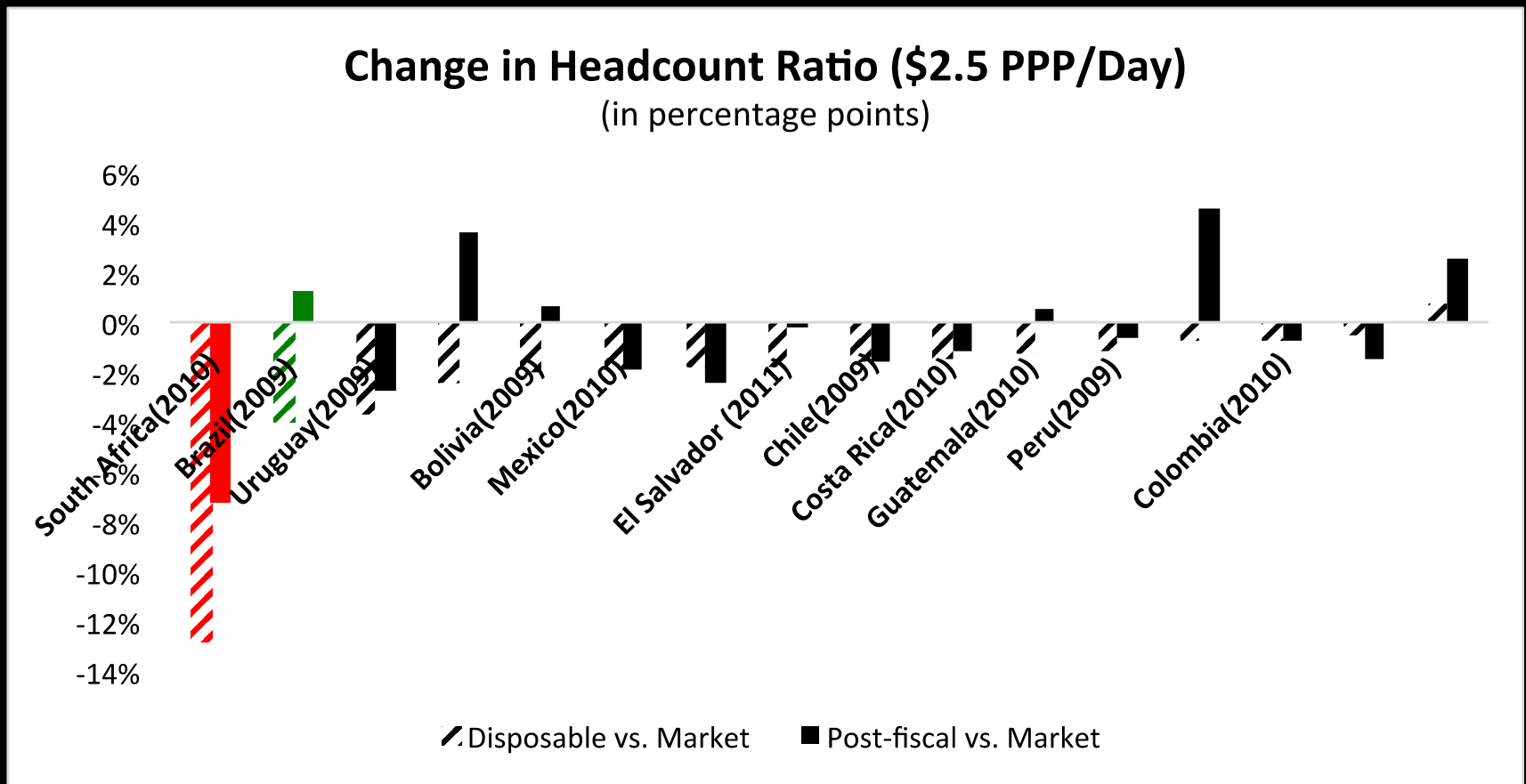
# Direct Transfers (net of direct taxes) reduce poverty (except in Ethiopia): CEQ 16

**Change in Headcount Ratio (\$2.5 PPP/Day):  
Disposable vs. Market Income**  
(in percentage points)

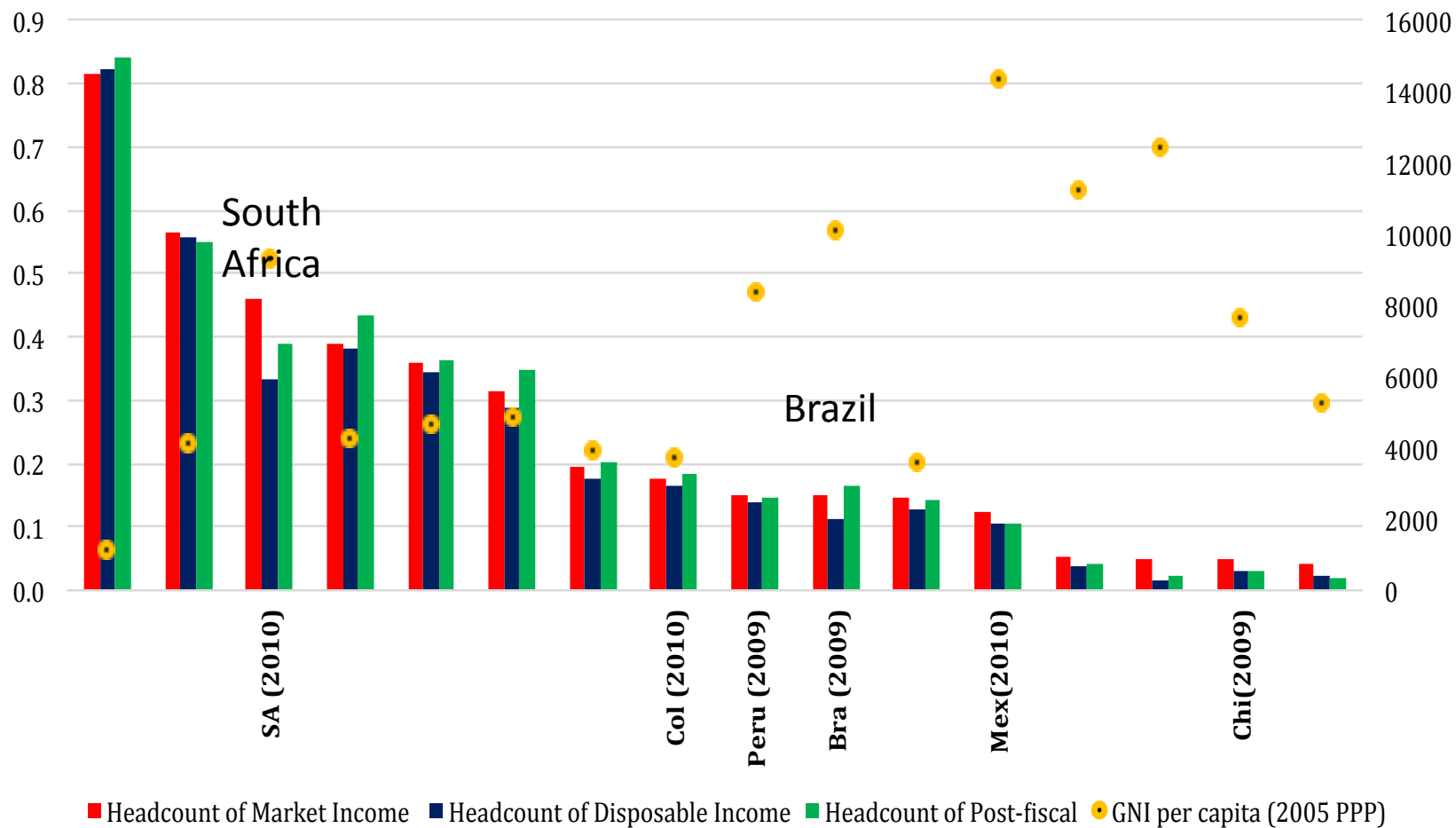




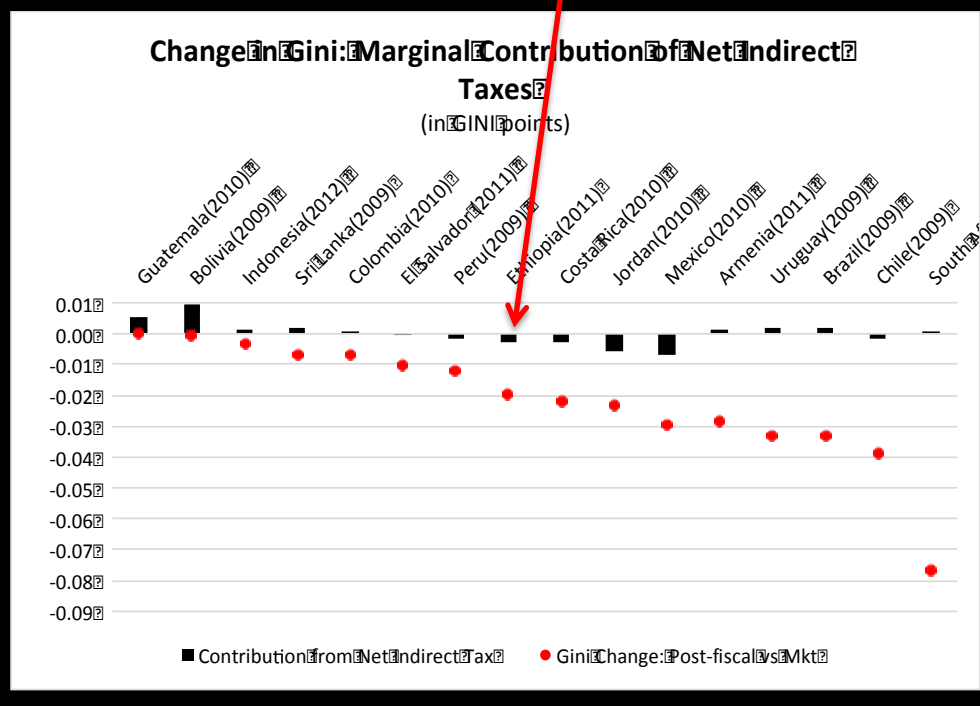
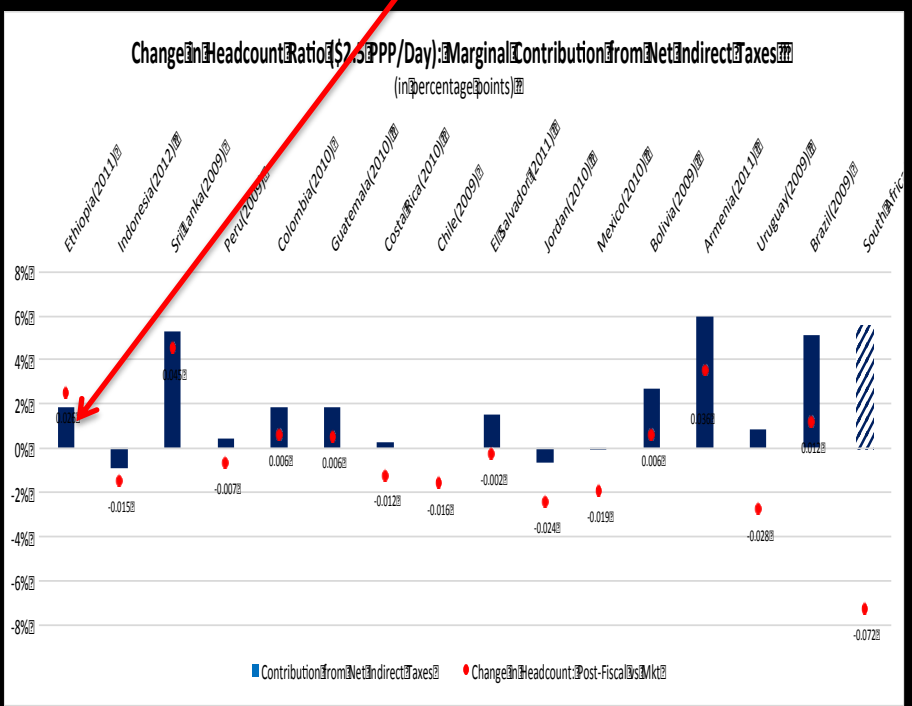
# Indirect Taxes increase poverty over and above market income poverty in six out of the CEQ 16 countries



## Changes in Headcount Ratio: Post-fiscal vs. Market Income (Poverty Line: US\$2.50ppp/day)



# Note that Net Indirect Taxes can be equalizing and yet poverty increasing: Ethiopia



Thank you!